

PCT

WORLD INTELLECTUAL PROPERTY ORGANIZATION  
International Bureau



INTERNATIONAL APPLICATION PUBLISHED UNDER THE PATENT COOPERATION TREATY (PCT)

|   |    |  |
|---|----|--|
| (51) International Patent Classification <sup>7</sup> :<br><b>G06F 17/60</b>  | A1 | (11) International Publication Number: <b>WO 00/17799</b><br>(43) International Publication Date: <b>30 March 2000 (30.03.00)</b>  |
| (21) International Application Number: <b>PCT/US99/22019</b>  |    | (81) Designated States: AE, AL, AM, AT, AU, AZ, BA, BB, BG, BR, BY, CA, CH, CN, CU, CZ, DE, DK, EE, ES, FI, GB, GD, GE, GH, GM, HR, HU, ID, IL, IN, IS, JP, KE, KG, KP, KR, KZ, LC, LK, LR, LS, LT, LU, LV, MD, MG, MK, MN, MW, MX, NO, NZ, PL, PT, RO, RU, SD, SE, SG, SI, SK, SL, TJ, TM, TR, TT, UA, UG, US, UZ, VN, YU, ZA, ZW, ARIPO patent (GH, GM, KE, LS, MW, SD, SL, SZ, TZ, UG, ZW), Eurasian patent (AM, AZ, BY, KG, KZ, MD, RU, TJ, TM), European patent (AT, BE, CH, CY, DE, DK, ES, FI, FR, GB, GR, IE, IT, LU, MC, NL, PT, SE), OAPI patent (BF, BJ, CF, CG, CI, CM, GA, GN, GW, ML, MR, NE, SN, TD, TG). |
| (22) International Filing Date: <b>22 September 1999 (22.09.99)</b>   |    | <b>Published</b><br><i>With international search report.</i><br><i>Before the expiration of the time limit for amending the claims and to be republished in the event of the receipt of amendments.</i>  |
| (30) Priority Data:<br><b>09/159,219 23 September 1998 (23.09.98) US</b>  |    |  |
| (71) Applicant ( <i>for all designated States except US</i> ): <b>HEALTH HERO NETWORK, INC. [US/US]; Suite 111, 2570 West El Camino Real, Mountain View, CA 94040 (US).</b>   |    |  |
| (72) Inventor; and<br>(75) Inventor/Applicant ( <i>for US only</i> ): <b>BROWN, Stephen, J. [-US]; 3324 Woodside Road, Woodside, CA 94062 (US).</b>   |    |  |
| (74) Agent: <b>GRAHAM, Lawrence, D.; Black Lowe &amp; Graham, PLLC, 816 Second Avenue, Seattle, WA 98104 (US).</b>  |    |  |
| (54) Title: <b>DYNAMIC MODELING AND SCORING RISK ASSESSMENT</b>   |    |  |
| <pre>graph TD; Client[Client Device] --- 110(( )); 110 --- 140(( )); 140 --- 130[Data Review Device]; 130 --- 140; Server[Server] --- 120(( )); 120 --- 122[ ]; 122 --- Database[Database]; Database --- 121(( )); 121 --- 120;</pre>   |    |  |
| (57) Abstract   |    |  |
| <p>The invention provides for modeling and scoring risk-assessment and a set of insurance products derived therefrom. Risk indicators are determined at a selected time. A population is assessed at that time and afterward for those risk indicators and for consequences associated therewith. Population members are coupled to client devices for determining risk indicators and consequences. A server receives data from each client, and in response thereto and in conjunction with an expert operator, (1) reassesses weights assigned to the risk indicators, (2) determines new risk indicators, (3) determines new measures for determining risk indicators and consequences, and (4) presents treatment options to each population member. The server determines, in response to the data from each client, and possibly other data, a measure of risk for each indicated consequence or for a set of such consequences. The server provides this measure with regard to each population member, or with regard to population subsets. The expert operator uses this measure to determine either (1) an individual course of treatment, (2) a resource utilization review model, (3) a risk-assessment model, or (4) an insurance pricing model, for each individual population member or for selected population subsets. Information requested by the client, information determined and presented by the server, and responsive measurements, are adapted dynamically to changing population aspects or changing population membership, or of an external environment having relevance to the population.</p> |    |  |

**FOR THE PURPOSES OF INFORMATION ONLY**

Codes used to identify States party to the PCT on the front pages of pamphlets publishing international applications under the PCT.

|    |                          |    |                                       |    |   |    |                          |
|----|--------------------------|----|---------------------------------------|----|---|----|--------------------------|
| AL | Albania                  | ES | Spain                                 | LS | Lesotho                                   | SI | Slovenia                 |
| AM | Armenia                  | FI | Finland                               | LT | Lithuania                                 | SK | Slovakia                 |
| AT | Austria                  | FR | France                                | LU | Luxembourg                                | SN | Senegal                  |
| AU | Australia                | GA | Gabon                                 | LV | Latvia                                    | SZ | Swaziland                |
| AZ | Azerbaijan               | GB | United Kingdom                        | MC | Monaco                                    | TD | Chad                     |
| BA | Bosnia and Herzegovina   | GE | Georgia                               | MD | Republic of Moldova                       | TG | Togo                     |
| BB | Barbados                 | GH | Ghana                                 | MG | Madagascar                                | TJ | Tajikistan               |
| BE | Belgium                  | GN | Guinea                                | MK | The former Yugoslav Republic of Macedonia | TM | Turkmenistan             |
| BF | Burkina Faso             | GR | Greece                                | ML | Mali                                      | TR | Turkey                   |
| BG | Bulgaria                 | HU | Hungary                               | MN | Mongolia                                  | TT | Trinidad and Tobago      |
| BJ | Benin                    | IE | Ireland                               | MR | Mauritania                                | UA | Ukraine                  |
| BR | Brazil                   | IL | Israel                                | MW | Malawi                                    | UG | Uganda                   |
| BY | Belarus                  | IS | Iceland                               | MX | Mexico                                    | US | United States of America |
| CA | Canada                   | IT | Italy                                 | NE | Niger                                     | UZ | Uzbekistan               |
| CF | Central African Republic | JP | Japan                                 | NL | Netherlands                               | VN | Viet Nam                 |
| CG | Congo                    | KE | Kenya                                 | NO | Norway                                    | YU | Yugoslavia               |
| CH | Switzerland              | KG | Kyrgyzstan                            | NZ | New Zealand                               | ZW | Zimbabwe                 |
| CI | Côte d'Ivoire            | KP | Democratic People's Republic of Korea | PL | Poland                                    |    |                          |
| CM | Cameroon                 | KR | Republic of Korea                     | PT | Portugal                                  |    |                          |
| CN | China                    | KZ | Kazakhstan                            | RO | Romania                                   |    |                          |
| CU | Cuba                     | LC | Saint Lucia                           | RU | Russian Federation                        |    |                          |
| CZ | Czech Republic           | LI | Liechtenstein                         | SD | Sudan                                     |    |                          |
| DE | Germany                  | LK | Sri Lanka                             | SE | Sweden                                    |    |                          |
| DK | Denmark                  | LR | Liberia                               | SG | Singapore                                 |    |                          |
| EE | Estonia                  |    |                                       |    |   |    |                          |

1

2

3

4

5

6

7

8

9

Title of the Invention

10

11

Dynamic Modeling and Scoring Risk Assessment

12

13

Background of the Invention

14

15

1. *Field of the Invention*

16

17

This invention relates to computer systems and data structures for modeling and

18

scoring risk assessment, such as insurance risk.

19

1    2. *Related Art*

2

3       In the insurance industry and in other fields in which risk is assessed (including  
4       such diverse fields as medical treatment, financial modeling and portfolio management,  
5       and environmental impact regulation), it is known to develop and use a risk-assessment  
6       model of a population. The risk-assessment model provides a technique for determining  
7       which population members are more subject or less subject to particular risks (or to an  
8       aggregate of risks) than the norm for that population. For example, in life insurance  
9       underwriting, it is known to evaluate past and present medical data so as to determine  
10      what insurance premium the underwriter wishes to charge.

11

12      While these known methods generally achieve the goal of assessing risk for  
13      particular individuals in comparison to a population norm, they have the drawback of  
14      making a risk assessment that is fixed at a particular point in time. That is, these risk-  
15      assessment models rely on static data, in particular (1) static data about the individual  
16      population member, (2) static data about the population norm, and (3) static data about  
17      risks associated or correlated with the data about the individual population member.  
18      However, risk for individual population members depends not only on their present data,  
19      but also on their future data, including both data about behavior and environment.

20

21      A first type of problem for the known art includes those individuals that have a  
22      progressive disease or degenerative condition, in which the disease or condition

1 progresses at a rate that is responsive to behavior or environment of the individual. For  
2 such individuals, risk is more accurately evaluated as a function of behavior measured  
3 over time and environment measured over time, rather than as a static value that is a  
4 function only of present behavior and environment. For example, a first patient with  
5 diabetes can proceed with relatively small risk if that first patient is aware of and active in  
6 management of behavioral and environmental risk factors. In contrast, an otherwise  
7 identical second patient will have significantly greater risk if that second patient is either  
8 unaware of, or unable or unwilling to take charge of, behavioral and environmental risk  
9 factors.

10

11 Related to this first type of problem is the problem of determining trends for  
12 individual risk-assessment. For example, an individual with a history of diabetes may  
13 suffer a significant increase or decrease in effects thereof, due at least in part to that  
14 patient's actions with regard to behavioral and environmental risk factors. Similarly to  
15 the first type of problem, that individual will be rationally assessed a significantly greater  
16 or lesser risk than originally, if the new facts were known to the underwriter. Such trends  
17 may differ significantly from any trends that might have been discerned from past  
18 medical history alone; such trends may also themselves involve genetic, environmental,  
19 or behavioral components, or some combination thereof.

20

21 A second type of problem for the known art includes individuals whose risk-  
22 assessment significantly changes due to the vicissitudes of their life trajectory. This can

1 include progression of a disease or condition, responsive at least in part to behavioral or  
2 environmental factors. For a more striking example, an individual may suffer a  
3 myocardial infarction, or become infected with an HIV variant. Similarly to the first type  
4 of problem, that individual would be rationally assessed a significantly greater risk than  
5 originally, if the new facts were known to the underwriter. Alternatively, an individual  
6 may be successfully treated for a "curable" disease such as Hodgkin's disease or some  
7 forms of cancer. Such vicissitudes of life trajectory may themselves involve genetic,  
8 environmental, or behavioral components, or some combination thereof.

9

10 A third type of problem for the known art includes individuals who significantly  
11 change their behavior or environment, particularly when those individuals are susceptible  
12 to the elements of their behavior or environment they change. For example, an individual  
13 with diabetes can determine to alter their diet favorably or unfavorably. For a more  
14 striking example, an individual may take up smoking or skydiving as habits. That  
15 individual will become a significantly greater risk than the underwriter originally  
16 assessed.

17

18 Moreover, new medical research may indicate risk factors that were not known at  
19 the time risk for the individual was originally assessed. These could include past medical  
20 information not known at the time to be important, tests available in the future for risk  
21 factors not known at the time at all, or changes in the medical history of the individual  
22 that place that individual in different risk factor categories. Such past medical

1 information or risk factors may themselves involve genetic, environmental, or behavioral  
2 elements, or some combination thereof.

3

4 Accordingly, it would be advantageous to collect feedback from individual  
5 population members, whether on a periodic or aperiodic basis, and whether prompted by  
6 selected events or not. Such feedback would allow underwriters or other risk-assessment  
7 or risk-management personnel to determine specific risk-related information about each  
8 individual population member, and to adjust (such as to make more accurate or precise)  
9 insurance models and risk-assessment models to fit the new data. Such feedback enables  
10 the advantage of providing information about the time-varying nature of individual  
11 measures which can be used in the dynamic risk assessment model presented in the  
12 present invention. For instance, a weight gain of 10 pounds per year, an increase in  
13 diastolic blood pressure of 10 points per year, and a increase of cholesterol of 10 points  
14 per year could be tracked over time and would yield health risk information.

15

16 To achieve this advantage, a first aspect of the invention is that feedback is  
17 collected by a client-server system in which data is requested or required from population  
18 members. A server device, responsive to a risk-assessment model, prompts a client  
19 device supplied to population members to request information from population members,  
20 in order to determine whether aggregate measures or individual measures of risk-  
21 assessment remain in coherence with the model. The client device collects the data and  
22 supplies it to the server device, which can, in response to dynamically collected data,

1   adjust the model, adjust risk assessments for selected population members (or groups  
2   thereof), or determine further information to collect from population members.

3

4   Upon achieving this advantage, a second aspect of the invention is to provide a set  
5   of superior risk-assessment models and insurance models in response to the feedback.  
6   These superior risk-assessment models and insurance models can include information  
7   about the risk-related behavior, risk-related trends, or forward-looking risk-assessment of  
8   selected individuals or selected subsets of the population. These superior risk-assessment  
9   models and insurance models can be responsive to data-mining techniques described in  
10   related patent applications, described below, hereby incorporated by reference as if fully  
11   set forth herein. These superior risk-assessment models can also incorporate known  
12   scientific information regarding health risk or disease progression, such as well-  
13   determined correlations of risk factors and disease incidence or progression from large  
14   research studies, or well-known shape of 5-year survival curves for patients having  
15   specific types of cancer.

16

17   Accordingly, it would also be advantageous to provide a set of techniques for  
18   modeling and scoring risk-assessment and a set of insurance products derived therefrom,  
19   using dynamic assessment of risk indicators and associated consequences for a  
20   population. This advantage is achieved in an embodiment of the invention in which a  
21   population (such as a population of medical patients) is assessed both at a selected time  
22   and afterward for those risk indicators and for consequences associated therewith. A

1 client-server system provides dynamic data collection and analysis, dynamic risk  
2 assessment in response to that data collection and analysis, and dynamic treatment  
3 options and utilization review for each population member.

4

5

### Summary of the Invention

6

7 The invention provides a set of techniques for modeling and scoring risk-  
8 assessment and a set of insurance products derived therefrom. A set of risk indicators  
9 (such as medical risk factors for individuals) is determined at a selected time. A  
10 population (such as a population of medical patients) is assessed at the selected time and  
11 afterward for those risk indicators and for consequences associated therewith. For  
12 example, the population can be periodically assessed for correlation between smoking  
13 and heart disease, for correlation between alcohol use and heart disease, and for  
14 multivariate correlation of a plurality of such indicators and consequences.

15

16

In a preferred embodiment, selected population members are each coupled to  
17 client devices for determining risk indicators and consequences. For example, where the  
18 population is a set of medical patients, the client device can include a local device for  
19 asking medical, psychological and life-style questions, and for measurement of medical  
20 parameters, for each of those patients. A server device receives data from each client  
21 device, and in response thereto, can (1) reassess weights assigned to the risk indicators,  
22 (2) determine new significant risk indicators, (3) determine new significant measures for

1 determining risk indicators and consequences, and (4) present treatment options to each-  
2 population member. The server device can perform these tasks in conjunction with an  
3 operator, such as a skilled medical professional, risk-management assessor, or other  
4 expert.

5

6 The server device can determine, in response to the data from each client device,  
7 and possibly in response to other data (such as provided by the expert operator), a  
8 measure of risk for each indicated consequence or for a set of such consequences. The  
9 server device can provide this measure with regard to each population member, or with  
10 regard to population subsets (selected either with regard to the known risk indicators or  
11 other indicators). The expert operator can use this measure to determine either (1) an  
12 individual course of treatment; (2) a resource utilization review model, (3) a risk-  
13 assessment model, or (4) an insurance pricing model, for each individual population  
14 member or for selected population subsets.

15

16 In a preferred embodiment, information requested by the client device,  
17 information determined and presented by the server device, and measurements  
18 determined in response thereto, can be adapted dynamically to changing aspects or  
19 changing membership of the population, or of an external environment having relevance  
20 to the population. For example, medical treatment or risk-assessment models can be  
21 dynamically adapted to an aging population or to biomedical advances with regard to  
22 detection or treatment of medical conditions for members of that population.

Brief Description of the Drawings

Figure 1a shows a block diagram of a system for data collection and interpretation for a population. Figure 1b shows details of the client device 110 shown in figure 1a. Figure 1c shows devices that may be connected to client device 110. Figure 1d shows details of the data review device.

Figure 2 shows a response diagram of consequences to risk indicators, for statistical aggregates of the population, which can be selected in response to dynamic data collection and analysis.

Figure 3a shows a process flow diagram of a method for dynamic data collection to be performed by the system; verification of model, updating a model, or creating a new model, and re-evaluation of risk assessment. Figure 3b shows a process flow diagram of the step of dynamic data collection. Figure 3c shows a process flow diagram of the step of verification of the model. Figure 3d shows a process flow diagram of the step of updating the existing model.

Figure 4a shows a process flow diagram of a method for dynamic data analysis to be performed by the system. Figure 4b shows a process flow diagram for data mining.

Figure 5 shows a response diagram of consequences to risk indicators, for statistical aggregates of the population, with data collected from an individual at different points of time also plotted.

5

Figure 6 shows a process flow diagram for a method of providing treatment options and information to each patient based on the data provided to the server.

8

#### Detailed Description of the Preferred Embodiment

10

In the following description, a preferred embodiment of the invention is described with regard to preferred process steps and data structures. Embodiments of the invention can be implemented using general purpose processors or special purpose processors operating under program control, or other circuits, adapted to particular process steps and data structures described herein. Implementation of the process steps and data structures described herein would not require undue experimentation or further invention.

17

#### *Related Applications*

19

Inventions described herein can be used in combination or conjunction with inventions described in the following patent applications:

22

- 1        • Application Serial No. 09/041,809 filed in the name of Stephen J. Brown, titled  
2              "Phenoscope and Phenobase," assigned to the same assignee, attorney docket  
3              number RYA-136 and related application serial no. 08/946,341.
- 4        • Application Serial No. 07/977,323, filed November 17, 1992 in the name of  
5              Stephen J. Brown, and issued April 26, 1994 as Patent No. 5,307,263, titled  
6              "Modular Microprocessor Based Health Monitoring System," assigned to the  
7              same assignee; and subsequent Continuation-in-Part applications including  
8              Application Serial No. 08/481,925 filed June 7, 1995 and Application Serial  
9              No. 08/233,397 filed April 26, 1994, and a Continuation-in-Part application  
10             filed August 19, 1998, serial number unknown.
- 11        • Application Serial No. 09/127,404 filed July 31, 1998 in the name of Stephen  
12              J. Brown, titled "Modular Microprocessor Based Diagnosed Measurement  
13              System for Psychological Conditions", and previous applications of which this  
14              is a continuation including Application Serial No. 08/843,495, filed April 16,  
15              1997, which is a continuation of Application Serial No. 08/682,385 filed July  
16              15, 1996, which is a continuation of Application Serial No. 08/479,570 filed  
17              June 7, 1995, which is a continuation of Application Serial No. 08/233,674  
18              filed April 26, 1994.
- 19        • Application Serial No. 08/666,242 filed June 20, 1996, in the name of Stephen  
20              J. Brown, titled "Health Management Process Control System", assigned to the  
21              same assignee, attorney docket number RYA-114.

- 1     • Application Serial No. 08/669,613 filed June 24, 1996, in the names of Stephen

2         J. Brown and Erik K. Jensen, titled "On-line Health Education and Feedback

3             System Using Motivational Driver Profile Coding and Automated Content

4                 Fulfillment", attorney docket no. RYA-115.

5     • Application Serial No. 08/732,158 filed October 16, 1996, in the name of

6         Stephen J. Brown, titled "Multiple Patient Monitoring System for Proactive

7             Health Management", attorney docket no. RYA-116.

8     • Application Serial No. 08/814,293 filed March 10, 1997, in the name of

9         Stephen J. Brown, titled "On-Line Health Education Using Composites of

10             Entertainment and Personalized Health Information", attorney docket no.

11             RYA-119.

12     • Application Serial No. 08/847,009 filed April 30, 1997, in the name of Stephen

13         J. Brown, titled "Monitoring System for Remotely Querying Individuals",

14             attorney docket no. RYA-126.

15     • Application Serial No. 08/975,774 filed in the name of Stephen J. Brown, titled

16             "Multi-User Remote Health Monitoring System", attorney docket no. RYA-

17             131.

18     and

19     • Application Serial No. \_\_\_, Express Mail Mailing No. EI027453472US, filed

20             September 23, 1998, in the name of Stephen J. Brown, titled "Reducing Risk

13

1 Using Behavioral and Financial Rewards," assigned to the same assignee,  
2 attorney docket number HHN-004.

3

4 These applications are hereby incorporated by reference as if fully set forth herein.

5

6 *System for Data Collection*

7

8 Figure 1a shows a block diagram of a system for data collection and interpretation  
9 for a population.

10 Referring to figure 1a, a system 100 includes a client device 110, a server device  
11 120 including a program memory 122 and database of patient information 121, and a data  
12 review element 130. These devices are connected via a communication channel, such as  
13 a communication network as is known in the art and more fully described in the  
14 Phenoscope and Phenobase patent (U.S. 09/041,809) and related patent application serial  
15 no. 08/946,341 and other patents and patent applications previously incorporated by  
16 reference.

17 Referring to figure 1b, the client device 110 is disposed locally to a patient 111,  
18 and includes an output element 112 for presenting information to the patient 111, and an  
19 input element 113 for entering information from the patient 111. As used herein,  
20 "locally" refers to a logical relationship to the patient 111, and does not have any  
21 necessary implication with regard to actual physical position. In a preferred embodiment,

14

- 1 the client device 110 is relatively small or compact, and can be disposed on a night table
- 2 or otherwise near the patient 111.

3

4 The output element 112 includes a display screen 114, on which questions and  
5 suggested answers can be displayed for the patient 111, so as to facilitate information  
6 entry, or on which instructions can be displayed for the patient 111, so as to instruct the  
7 patient 111. The output element 112 can also include a speaker 115, so as to present  
8 information in conjunction with or in alternative to the display screen 114. The output  
9 element 112 can also include a bell or other sound element, or a bright light 119 or a flag,  
10 so as to alert the patient 111 that the client device 110 has questions or information for  
11 the patient 111.

12

13 The input element 113 includes a plurality of buttons 116A-D for entering  
14 information, preferably such as described in the patent applications referenced and  
15 incorporated by reference above.

16

17 The input element 113 can also include one or more data ports 117A-D for  
18 entering information from other devices. Referring to figure 1c, such other devices 118  
19 can include a medical measurement device, such as a blood glucose meter or a blood  
20 pressure monitor. Such other devices 118 can include a dispensing device for  
21 medication.

22

1  
2 Such other devices 118 can also include a general purpose or special purpose  
3 client workstation, such as a personal computer or a hand-held digital calendar.

4  
5 The server device 120 is disposed logically remotely from the patient 111, and  
6 includes a database 121 of information about the patient 111 and about other patients in a  
7 related population thereof. As used herein, "remotely" refers to a logical relationship to  
8 the patient 111, and does not have any necessary implication with regard to actual  
9 physical position.

10

11 The server 120 and patient profile database 121 are preferably accessible by means  
12 of a standard network connection such as a world wide web connection. Server 120 and  
13 database 121 may comprise single stand-alone computers or multiple computers  
14 distributed throughout a network.

15

16 Referring to figure 1a and figure 1d, the data review element 130 is disposed  
17 logically remotely from the patient 111, and includes an interface 131 disposed for use by  
18 an operator 132. The operator 132 can comprise medical personnel, a device operated by  
19 medical personnel, or a similar device, capable of interacting with the interface 131 so as  
20 to receive information from the data review element 130 and possibly to enter  
21 information into the data review element 130. Information entered into the data review

1 element 130 can be entered for ultimate transmission to the server device 120 or to the  
2 client device 110.

3

4 The data review element 130 is preferably a personal computer, remote terminal,  
5 web TV unit, Palm Pilot unit, interactive voice response system, or any other  
6 communication technique. The data review element functions as a remote interface for  
7 entering in server 120 or client device 110 messages and queries to be communicated to  
8 the individuals.

9 Other and further information regarding the system 100 is shown in the following  
10 pending patent applications and in other patent applications referenced above:

11

12 • Application Serial No. 09/041/809, filed in the name of Stephen J. Brown,  
13 titled "Phenoscope and Phenobase," assigned to the same assignee, attorney  
14 docket number RYA-136 and related application serial no. 08/946,341.

15 and

16 • Application Serial No. \_\_\_\_\_, Express Mail Mailing No. E1027453472US,  
17 filed September 23, 1998, in the name of Stephen J. Brown, titled "Reducing  
18 Risk Using Behavioral and Financial Rewards," assigned to the same assignee,  
19 attorney docket number HHN-004.

20

21 These applications are hereby incorporated by reference as if fully set forth herein.

22

1    *Aggregate Responses to Risk Indicators*

2

3       Figure 2 shows a response diagram 200a of consequences to risk indicators, for  
4       statistical aggregates of the population, which can be selected in response to dynamic  
5       data collection and analysis. It is to be noted that figure 2 shows curves that are collapsed  
6       to 2-dimensions, in a preferred embodiment the curves are N-dimensional, with N>2.

7

8       A diagram 200a includes a first axis X 201 and a second axis Y 202. The diagram  
9       shows a first response curve R0 210 showing a normal trajectory for vital function and  
10      life expectancy of an individual or subpopulation of the population. The first axis X 201  
11      indicates a relative time, as measured toward a right side of the diagram. The scale of the  
12      first axis X 201 is a relative time whose initial left hand point may be undetermined. As  
13      to a first response curve R0 210, the second axis Y 202 represents a measure of vital  
14      function and life expectancy.

15

16       A diagram 200a also shows a second response curve S0 220 showing a normal  
17      trajectory for a measure of expected medical expense or risk for an individual or  
18      subpopulation of the population. The first axis X 201 indicates a relative time as for a  
19      first response curve R0 210. As to a second response curve S0 220, the second axis Y  
20      202 shows increasing expense or risk as measured toward the top of the diagram.

21

1        In the first response curve R0 210, the normal trajectory for vital function and life  
2        expectancy for a typical individual in the population shows that as time progresses,  
3        vitality and life expectancy are expected to decrease. This general concept is known in  
4        the art of actuaries. It is to be noted that the shape shown by the first response curve R0  
5        210 is an example shape; for instance, it is known that for certain curable cancers, risk  
6        increases, then levels off after a certain length of time such as a 5-year survival rate, then  
7        later in life risk increases due to other causes.

8

9        The first response curve R0 210 includes a number of points with error bars 211  
10      about the response curve R0 210. All of the points 211 are at an identical value, V0, of  
11      the second axis Y 202, with identical error bars. Any one of the points represents a single  
12      measurement of vitality taken for an individual. Given any single measurement of  
13      vitality, it is difficult to determine where along the second axis X 201, that is, where  
14      along the trajectory the individual is. Of particular interest is how close to a rapid decline  
15      in vitality or increase in risk the individual is. The points 211 show the several places  
16      along the curve where the individual might be placed, based on this single measurement  
17      of vitality. Because the response curve R0 210 is slowly varying through much of the  
18      time, that is, the values of vitality and life expectancy clustering in a selected region of  
19      the second axis Y 202, shown by the bracket 203, and due to margins of error in both the  
20      measurement as well as the response curve, there are several positions along the curve  
21      where an individual with a specific measurement might be; these several positions are  
22      shown by points 211.

2 By contrast, if measurements are taken for an individual at more than one point in  
3 time, greater information is present, and in particular trends may be discerned which  
4 yield more information about where on the curve an individual is. This ability to discern  
5 trends is greater when curves in N-dimensions are considered. For instance, an  
6 individual whose excess weight has slowly climbed in conjunction with slowly increasing  
7 cholesterol, blood pressure, stress levels and family medical history would be placed in a  
8 greater risk category although the individual measures of, for instance, cholesterol, might  
9 be within a normal range.

10

11 Similarly, in the second response curve S0 220, the normal trajectory for expected  
12 medical expense and risk for that typical individual shows that as time progresses,  
13 expected medical expense and risk are expected to increase. This general concept is also  
14 known in the art of actuaries. It is to be noted that the shape shown by the second  
15 response curve R0 220 is an example shape; for instance, upon diagnosis of a disease the  
16 expense may climb, but if the patient is cured the expense will level off.

17

18 Similarly, the second response curve S0 220 includes a number of points 221 on  
19 the response curve S0 220, showing possible places that an individual in the population  
20 with measurement of expense or risk, with value E0, might be. Because most of the  
21 values of response curve S0 220 cluster in a selected region of the second axis Y 202  
22 shown by the bracket 204, it is difficult to know where along curve S0 220 an individual

20

- 1 with measurement E0 should be placed. This is due to both possible error in  
2 measurement of E0 as well as uncertainty in the exact "true" position and shape of curve  
3 S0 220. As for curve R0 210, measurements of expense or risk taken over time will yield  
4 useful information about where on the curve S0 220 an individual is.

5

- 6 When subsets of the population are selected in response to specific risk factors, the  
7 statistical aggregates of the population can differ substantially from the aggregate  
8 response curves R0 210 and S0 220 for the entire population. The diagram 200a shows  
9 response curves R1a 212 and R1b 213 showing a normal life trajectory for vital function  
10 and life expectancy of an "average" individual in the population, depending on whether  
11 that individual is associated with a selected risk factor  $\alpha$ . As with regard to the aggregate  
12 for the entire population, it is difficult to determine from a specific single measurement  
13 just where on either response curve R1a 212 or R1b 213 the individual should be  
14 assessed. Depending on whether the value of  $\alpha$  is known for an individual, it may also be  
15 difficult to know whether the individual should be placed on response curve R1a 212 or  
16 R1b 213. Measurements of several risk indicators taken over time may yield information  
17 on whether a specific individual should be placed in category R1a 213 or the higher risk  
18 category R1b 212. The general concept of using time-dependent information to  
19 determine risk along is also illustrated in Figure 5.

20

1       The client device 110 determines information from which the server device 120 or  
2       the data review element 130 can analyze the time varying nature of data. The server  
3       device 120 or the data review element 130 can therefore determine both of the following:

4

5       • (1) just where on either response curve R1a 212 or R1b 213 the individual  
6       should be assessed; and

7

8       • (2) whether the individual should be assessed on the response curve R1a 212 or  
9       the response curve R1b 213.

10

11       It is to be noted that the above analysis has been condensed to 2-dimensions for  
12       convenience in presentation, with a single measurement along a single X-axis or Y-axis.  
13       In a preferred embodiment, a measurement would have many attributes, i.e. the model  
14       would have N-dimensions, and more sophisticated techniques for analyzing trends and  
15       achieving objectives are used.

16

17       If the data for the population is not known for all individuals in the population or  
18       subpopulation of interest, the server device 120 transmits a new set of information-  
19       gathering instructions (such as questions and suggested answers) to the client device 110,  
20       so as to measure that information individually for each patient 111.

21

22

*1      Dynamic Modeling and Risk Evaluation*

2      Figure 3a shows a process flow diagram 300a for a method with steps of  
3      dynamically collecting information 310, choosing to verify or update the model or to  
4      create new model 320, verifying 350 or updating 330 the risk assessment model or  
5      creating a new model 340, deciding whether to re-evaluate risk 360 and re-evaluating risk  
6      based on updated information and current model 370.

7

*8      Dynamic Data Collection for Population*

9      Figure 3b shows a process flow diagram 300b of a method for dynamic data  
10     collection to be performed by the system. This data collection may be done periodically  
11     or aperiodically, upon a triggering event or decision by the expert operator. The  
12     population or subpopulation from which to collect data is selected 380. The selection  
13     criteria may be based on preset values or may be set by the expert operator. The set of  
14     risk indicators or other information to be collected is selected 382, based either on preset  
15     values or decision by the expert operator. The individuals in the subpopulation of interest  
16     are queried 384 as to the information of interest and the database is updated 386. The  
17     pre-query steps need not be done in the order indicated.

18

*19     Verification of Existing Model and Update of Model*

20

21     Figure 3c shows a process flow diagram 300c of a method by which the updated  
22     data can be analyzed to determine whether the existing model is consistent with the

1 updated data; that is, to verify that the data conforms to the model within acceptable  
2 variation or error. This is accomplished by putting the updated data into categories 390,  
3 determining the updating measures of life vitality or costs 392, determining the values  
4 predicted by the model 394, comparing the updated measures of life vitality or costs  
5 against those predicted by the model 396, and determining whether the comparison is  
6 acceptable 397. If the predicted value is within an acceptable distance from the updated  
7 values based on well known measures such as statistical error, then the model need not be  
8 adjusted. The expert operator may also visually determine whether the updated data and  
9 existing model show an acceptable relationship to each other.

10

11 Figure 3d shows a process flow diagram 300d of a method for updating the  
12 existing risk model in response to updated information. By updating, it is meant that no  
13 new risk indicators are added, and no new external constraints on the model are added.  
14 The risk model to be adjusted may be for the aggregate population or for various  
15 subpopulations. The updated information for the subpopulation is categorized 398  
16 according to profile information into one or more existing categories. The subpopulation  
17 is categorized according to one or more existing measure of life vitality or medical  
18 expense. Statistical analyses as described below or in other patents or patent applications  
19 previously incorporated by reference or as known in the art of statistics are applied to  
20 determine updated values for model parameters such as weights to give each factor 399.

21

22

1    *Re-evaluating Risk Assessment based on updated information*

2       As shown in figure 3a, a current model can be determined based on updated  
3       information. Once a current model is determined, which may include simply using the  
4       already existing model, individual or subpopulation risk assessment may be reevaluated  
5       in response to one or more pieces of updated information, as desired by the expert  
6       operator or as a preprogrammed operation.

7

8

9    *Dynamic Data Analysis for Population*

10      Figure 4a shows a process flow diagram 400a of a method for dynamic data  
11      analysis ("data mining") to be performed by the system. The updated database can be  
12      mined to create a new model that may include reassessment of weights assigned to the  
13      risk indicators, addition of new significant risk indicators, or determination of new  
14      significant measures for determining risk indicators and consequences. Applied  
15      examples of data mining and additional explanation are shown in the related application  
16      09/041,809 and other applications referenced above.

17

18      Figure 4b shows a process flow diagram of a method of using the statistical  
19      method of calculating correlations on subpopulations, following the steps of: (1) choose a  
20      risk factor 450; (2) divide the risk pool into two groups based on outcome 460; (3) search  
21      all other data for correlation to high versus low risk 470; (3) create a new risk factor  
22      based on this correlation 480. The new risk factor may be a discrete piece of data that

25

1 was asked of the client but was not previously known to be a significant predictor, or it  
2 may be a new factor that is generated by combining other pieces of data. Figure 4b is a  
3 process flow diagram of the above steps.

4

5 In addition to data mined from the database, in creating a new model, scientific  
6 information well known in the literature may supplement the data.. For instance,  
7 scientific information regarding certain well studied correlations be considered such as  
8 known correlations of time since quitting smoking and various health conditions, known  
9 information regarding the shape of life expectancy curves for certain types of cancer  
10 patients, or recent information regarding efficacy of new forms of treatment for diseases  
11 such as recent significant improvements in treatment of AIDS.

12

13 Statistical analyses are known in the art of statistics, and include correlation  
14 analyses, multivariate regressions, constrained multivariate regressions, or variance  
15 analyses, may also be run on the data to reveal statistical relationships among the various  
16 information or measures of life vitality or medical expense in order to improve the  
17 predictive power of a model, although in a preferred embodiment data mining is done as  
18 presented in the preceding paragraphs.

19

20 *Modeling and Scoring Risk Assessment, Insurance Pricing*

21

1 Modeling risk is performed by assigning risk to individual in response to risk  
2 factors identified for that individual, and such modeling may be done for the population  
3 or for a subpopulation. There are many techniques for modeling, such as linearly risk  
4 scoring by assigning a number to each risk factor and adding up each number to  
5 determine a total risk score, non-linearly assessing risk by combining risk factors non-  
6 linearly to determine risk which may be achieved by neural network techniques which are  
7 known in the art of neural networks, or other techniques.

8

9 Figure 5 shows a diagram 500 including a first axis X 502 and a second axis Y  
10 503 and a response curve R0 501, similar to that shown in figure 2. It shows several  
11 measurements of vitality with error bars 511 of an individual taken at several different  
12 points in time. Each measurement of vitality is taken at a later time from left to right.  
13 Information about the time varying nature of the measurements, or the trends, can  
14 improve the ability to predict future vitality, including imminent sharp declines in  
15 vitality, as can been seen by visually examining the data over time or by using  
16 sophisticated statistical techniques to examine the data and trends in the data over N-  
17 dimensions.

18

19 Insurance pricing may be achieved from advantages in risk assessment. It is  
20 known in the art of actuarial analysis to assign price in response to risk.

21

22

1        2 *Providing treatment options and information to each population member*

3        3 Figure 6 is a process flow diagram 600 showing a method for providing treatment  
4        4 options and information to each member based on the information provided. Upon  
5        5 receiving information about the patient from the client 610, the server or expert operator  
6        6 may identify a risk group 620 and identify an appropriate medical protocol 630, the  
7        7 server may present one or more responses to the patient 640, including treatment options,  
8        8 advice or merely health information that would be useful to the patient, and the client  
9        9 device may be configured to use an appropriate medical protocol in interacting with the  
10      10 patient 650. It is known in the art of medicine that membership in a risk group may  
11      11 indicate appropriate treatment. This may be done from an automated, preset set of  
12      12 responses to individual queries made to the patient, on an aggregate of preset responses to  
13      13 queries, or by an expert operator.

14

15      15 *Alternative Embodiments*

16

17      17 Although preferred embodiments are disclosed herein, many variations are  
18      18 possible which remain within the concept, scope, and spirit of the invention, and these  
19      19 variations would become clear to those skilled in the art after perusal of this application.

20

21

22

Claims

1

2

3     1. A method for assessing risk for selected individuals in a population, said method  
4         including steps for

5             determining, at a first time, a first set of risk indicators for said  
6         selected individuals;

7             collecting, at a second time after said first time, information about  
8         said selected individuals;

9             determining, at said second time, an additional risk indicator not in  
10         said first set, in response to said information;

11             assessing risk for said selected individuals in response to said  
12         additional risk indicators.

13

14     2. A method for assessing risk for selected individuals in a population, said method  
15         including steps for

16             determining, at a first time, a set of risk indicators for said selected  
17         individuals;

18             collecting, at a second time after said first time, information about  
19         said selected individuals;

20             adjusting, at said second time, at least one of said risk indicators in  
21         response to said information;

29

1 assessing risk for said selected individuals in response to said  
2 adjusted risk indicators.

3

4 3. A method as in claim 2, wherein said risk indicators include genetic risk  
5 indicators, medical risk indicators, environmental risk indicators, or behavioral risk  
6 indicators.

7

8 4. A method as in claim 2, wherein said steps for collecting include steps for  
9 collecting, at said second time, information for said selected individuals about a set of  
10 consequences associated with said risk indicators.

11

12 5. A method as in claim 2, including steps for determining a statistical  
13 measure of relation between at least one said risk indicator and said information about  
14 said selected individuals.

15

16 6. A method as in claim 2, including steps for determining a statistical  
17 measure of relation between at least two said risk indicators and said information about  
18 said selected individuals.

19

20 7. A method as in claim 2, wherein said steps for collecting include steps for  
21 providing a client device for at least one of said selected individuals;

30  
applying a measurement device to said one selected individual at

said client device;

coupling said client device to a server device; and

transmitting a result of said steps for applying to said server device.

6 8. A method as in claim 2, wherein said steps for collecting include steps for  
7 providing a client device for at least one of said selected individuals;  
8 displaying questions at said client device; and  
9 receiving answers to said questions from said at least one selected  
10 individual;

12 9. A method as in claim 8, wherein said steps for displaying include steps for  
13 receiving said questions from a server device coupled to said client  
14 device;  
15 timing said steps for displaying in response to a signal from said  
16 server device; and  
17 transmitting said answers to said server device.

19 10. A risk-assessment model; said model including  
20                   a set of risk indicators for selected individuals in a population;  
21                   a first set of values associated, at a first time, with each  
22                   corresponding risk indicator;

1           a set of information associated, at a second time after said first time,  
2           with said selected individuals;

3           a second set of values associated, at said second time, with each said  
4           corresponding risk indicator, said second set of values being determined in  
5           response to said set of information;

6           a risk-assessment, determined in response to said second set of  
7           values, for said selected individuals.

8

9       11. A financial product including

10          a set of risk indicators for selected individuals in a population;

11          a first set of values associated, at a first time, with each  
12          corresponding risk indicator;

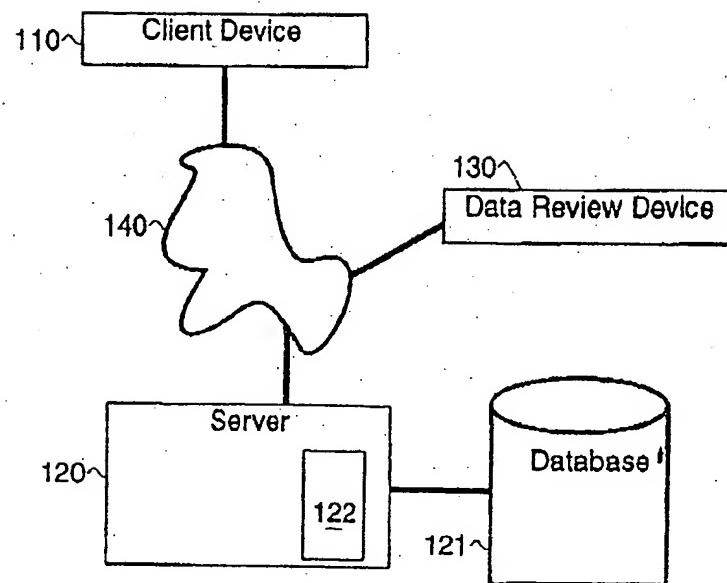
13          a set of information associated, at a second time after said first time,  
14          with said selected individuals;

15          a second set of values associated, at said second time, with each said  
16          corresponding risk indicator, said second set of values being determined in  
17          response to said set of information;

18          a pricing value, determined in response to said second set of values,  
19          for said selected individuals.

20

21       12. A financial product as in claim 11, wherein said pricing value is an insurance premium.



*Fig. 1A*

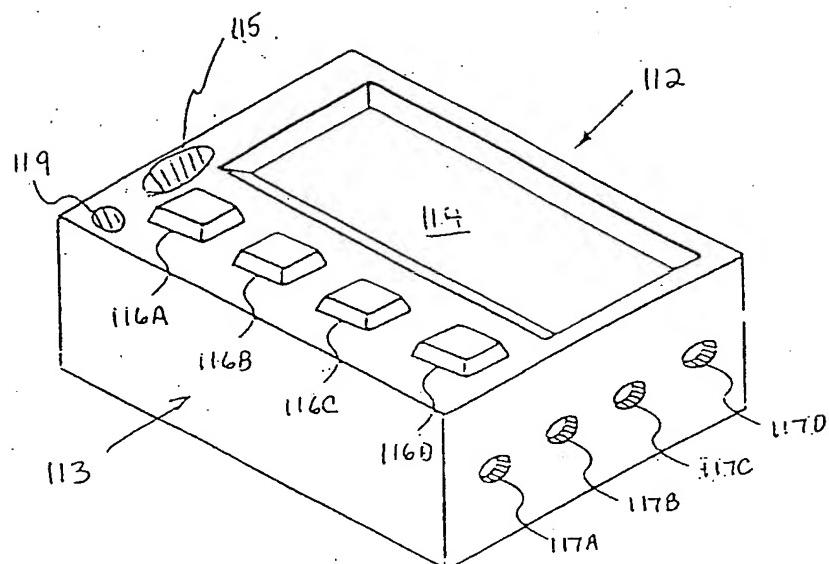


FIG. 1b

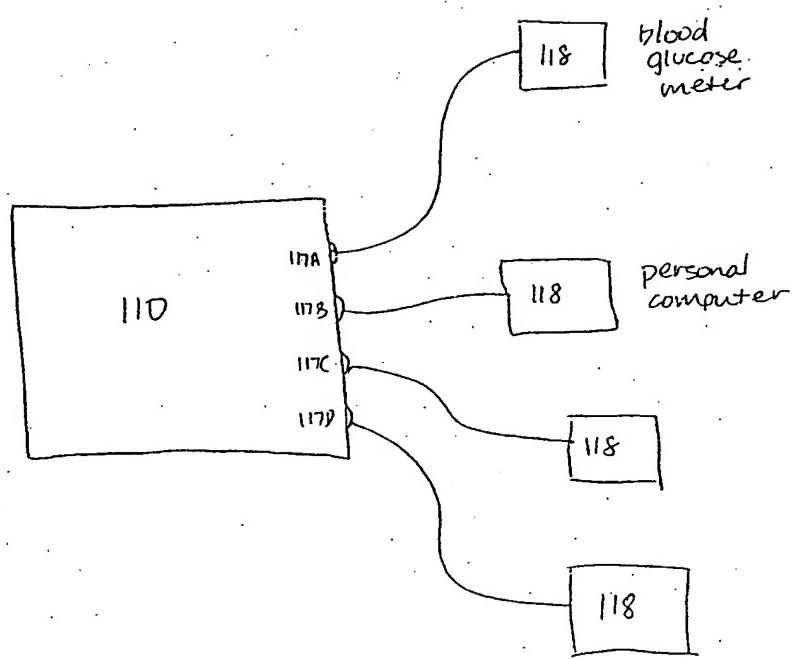


Figure 1c

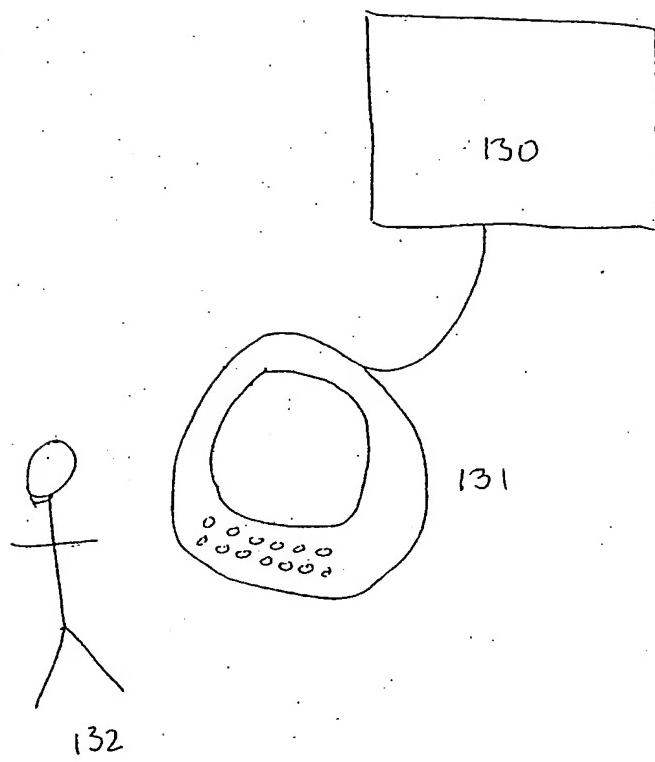


Figure 1d

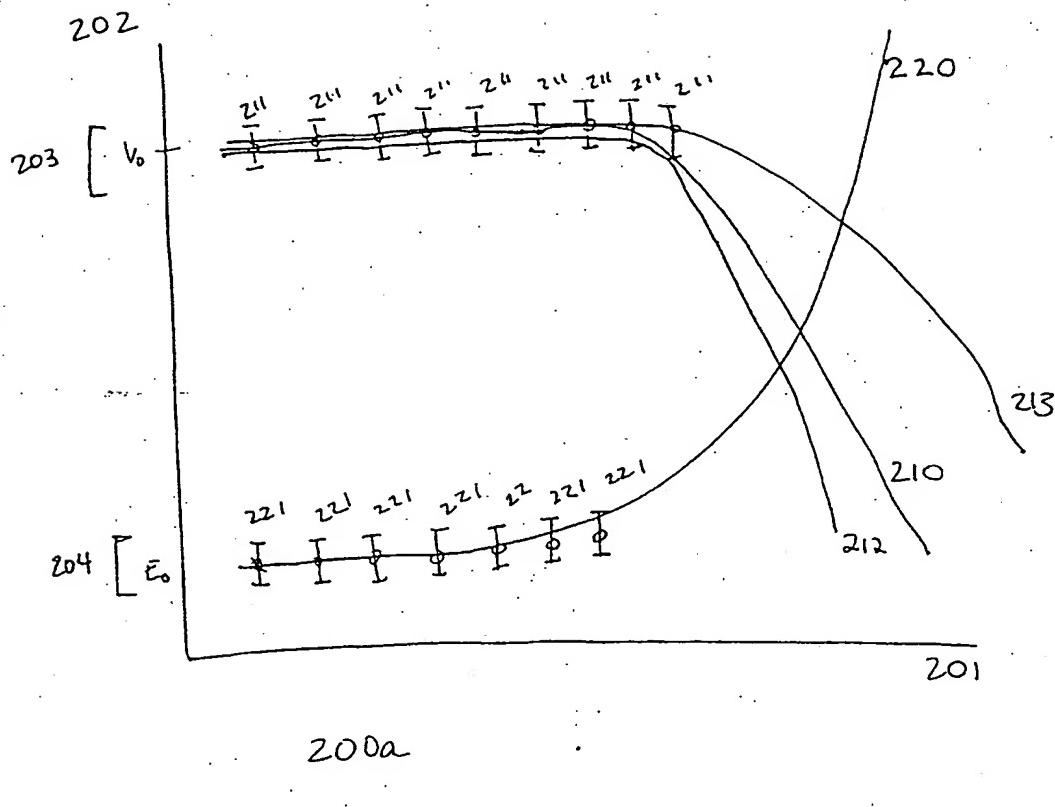


Figure 2

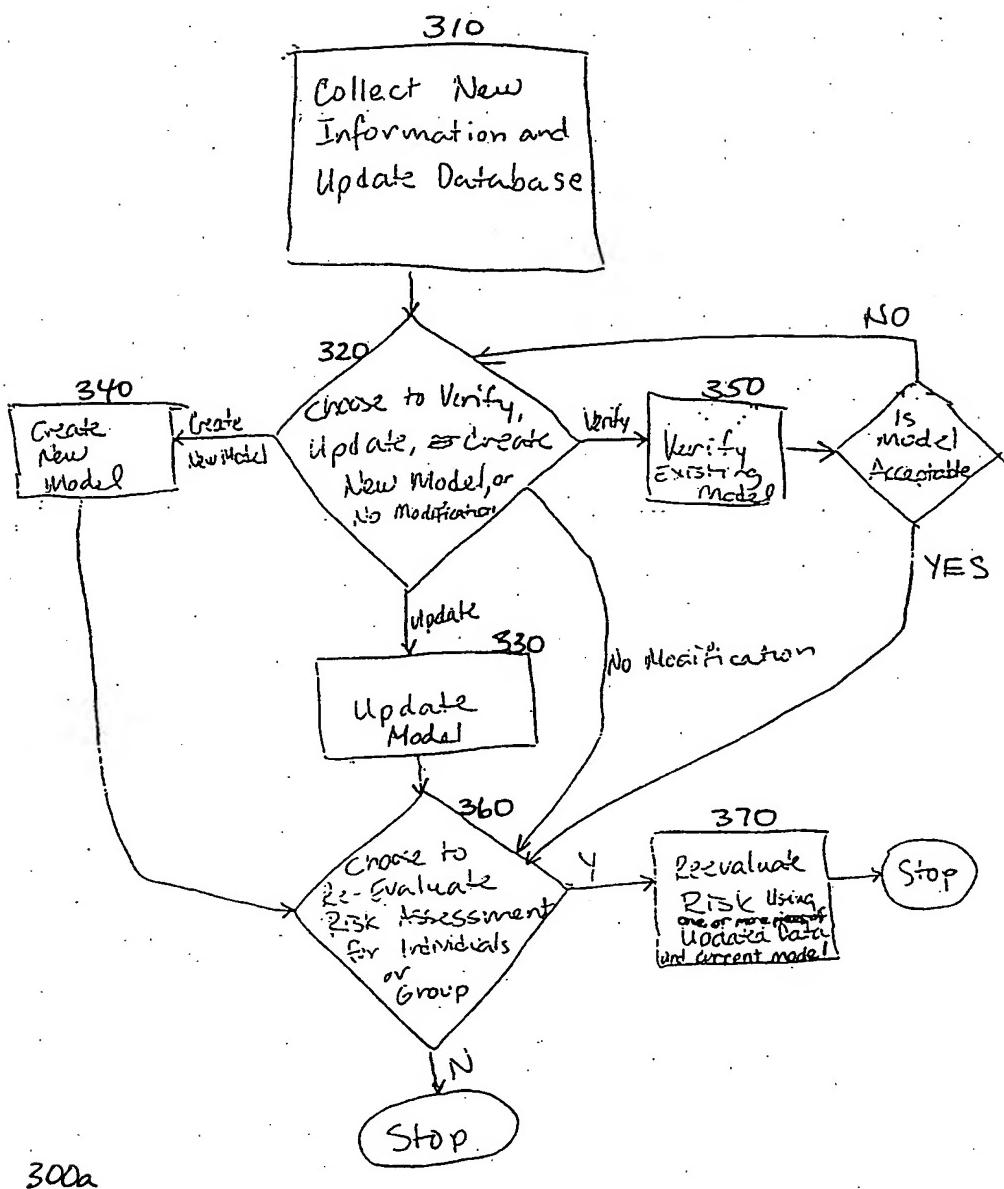
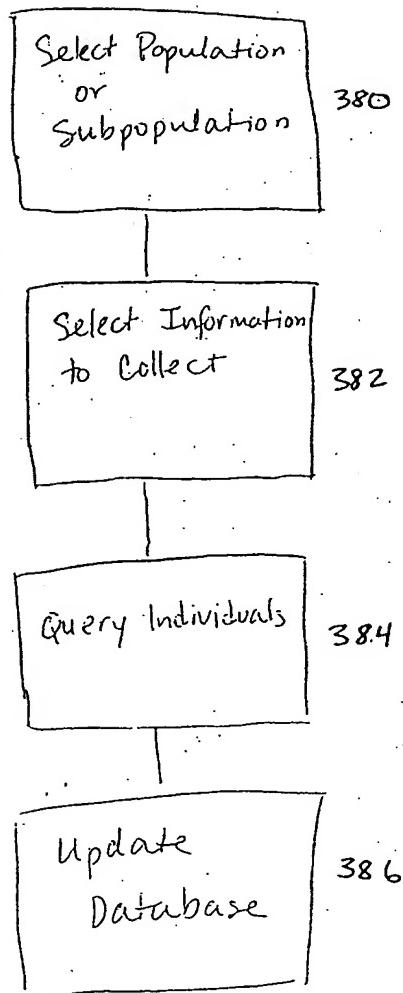


Figure 3a



300b

Figure 3b

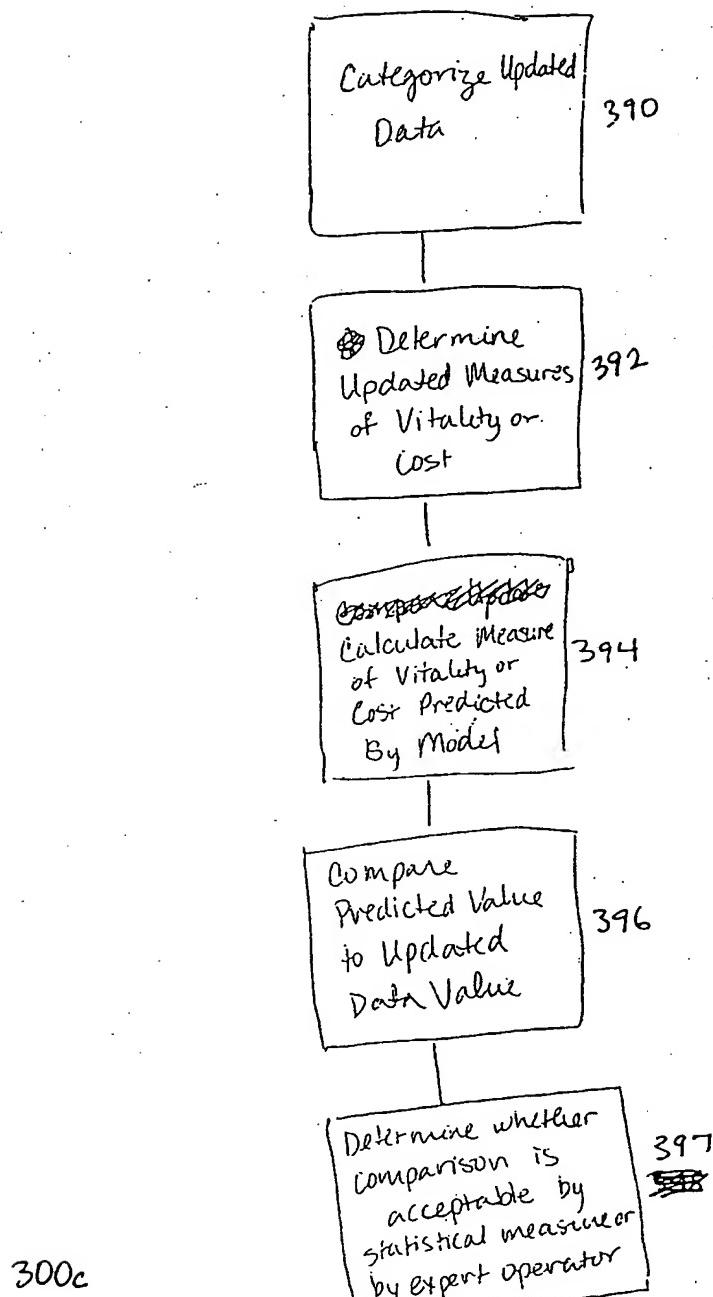
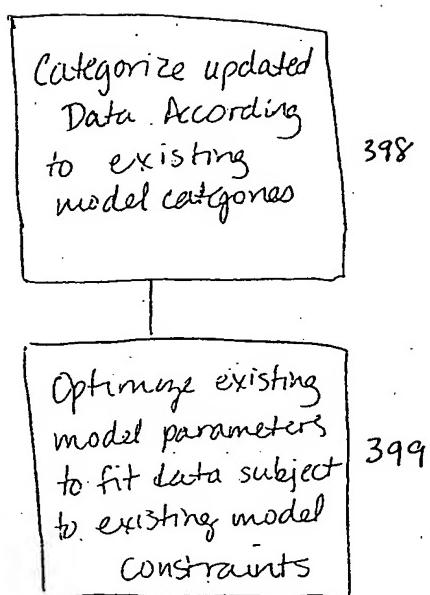


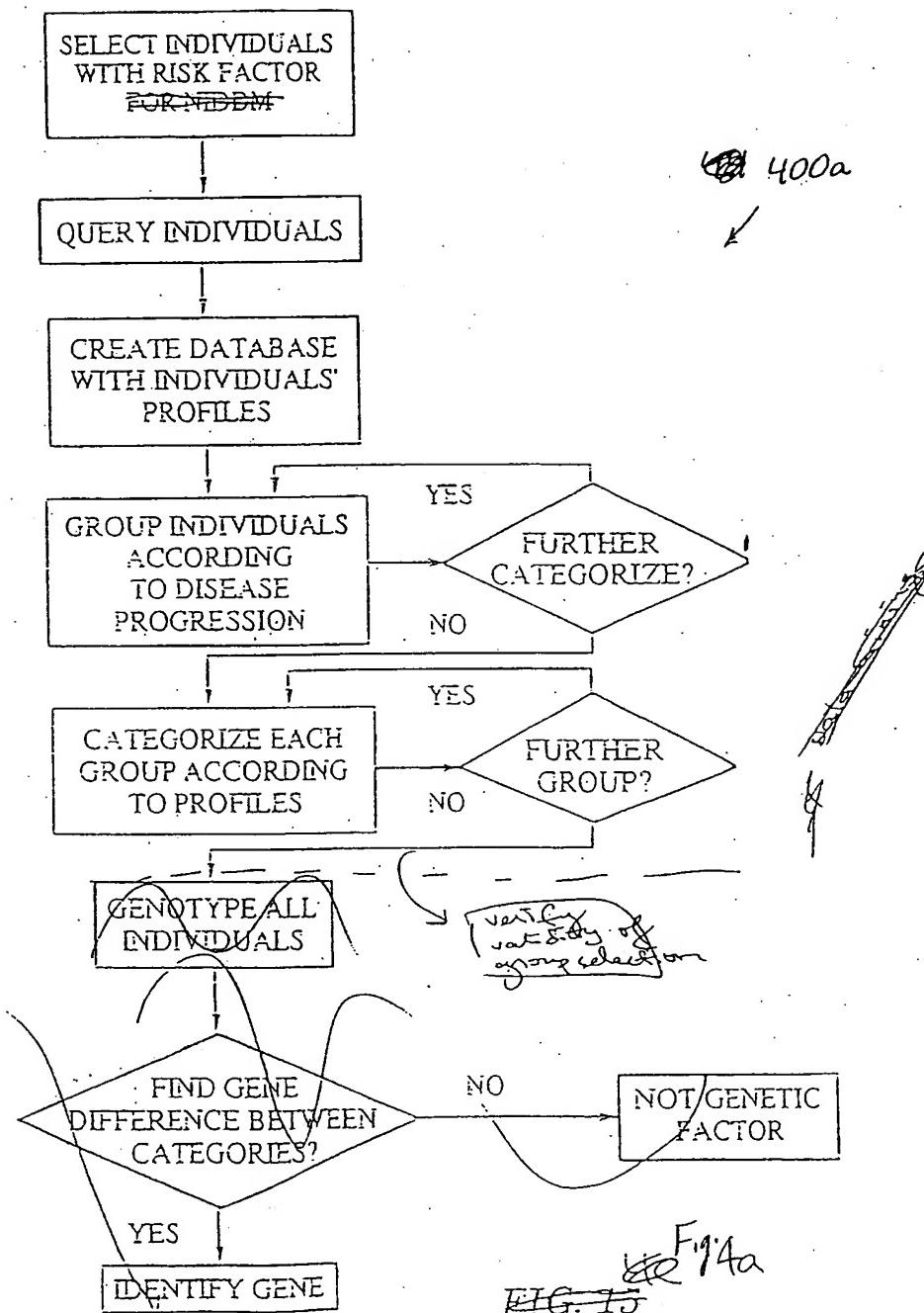
Figure 3c  
Verification



300d

Update Existing Risk Model

Figure 3d



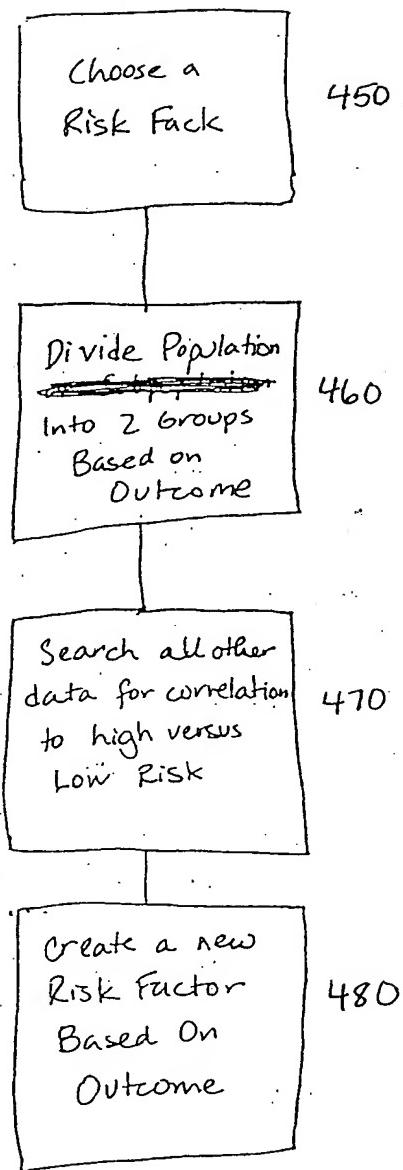


Figure 4b

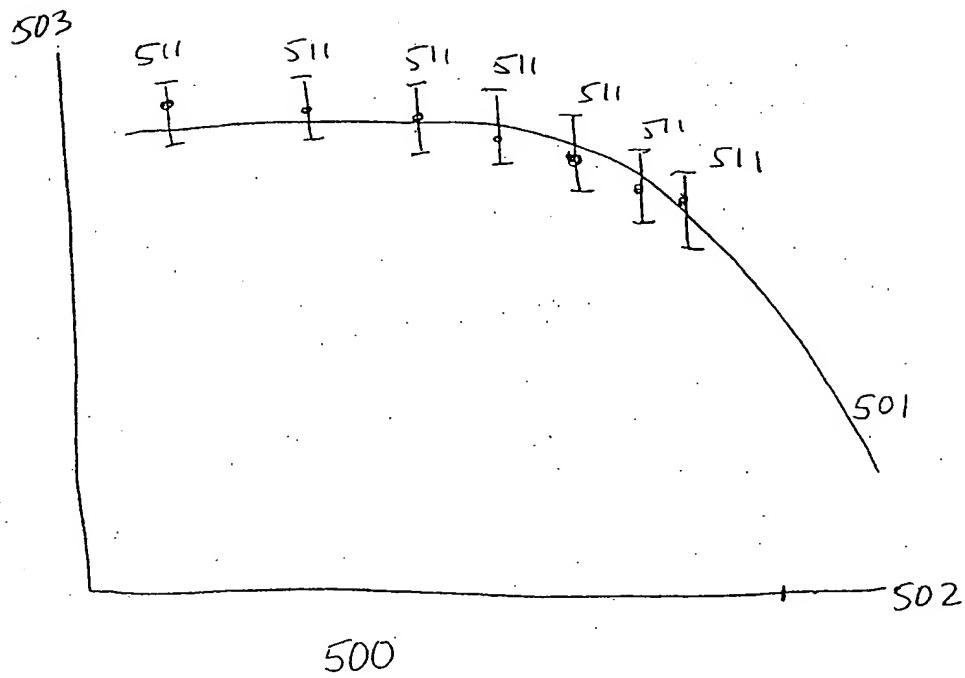


Fig. 5

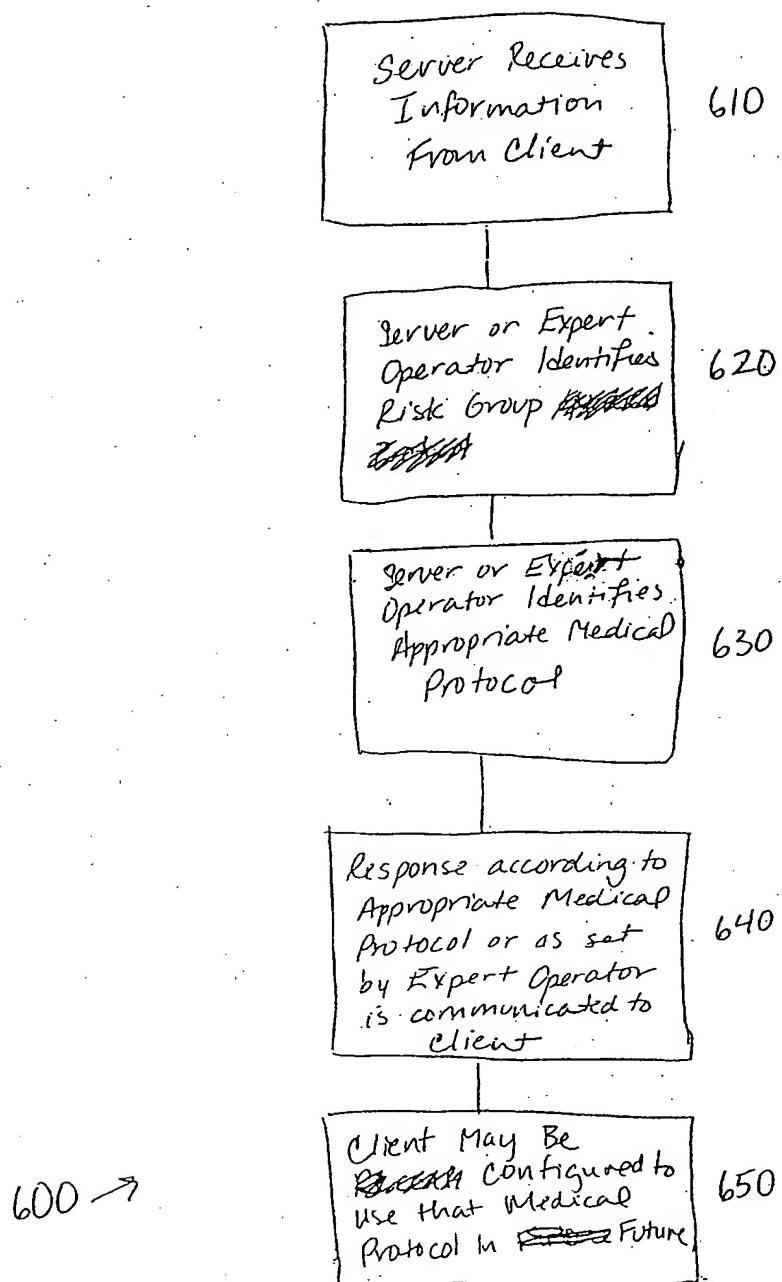


Figure 6

# INTERNATIONAL SEARCH REPORT

International Application No  
 PCT/US 99/22019

**A. CLASSIFICATION OF SUBJECT MATTER**

IPC 7 G06F17/60

According to International Patent Classification (IPC) or to both national classification and IPC

**B. FIELDS SEARCHED**

Minimum documentation searched (classification system followed by classification symbols)

IPC 7 G06F

Documentation searched other than minimum documentation to the extent that such documents are included in the fields searched

Electronic data base consulted during the international search (name of data base and, where practical, search terms used)

**C. DOCUMENTS CONSIDERED TO BE RELEVANT**

| Category | Citation of document, with indication, where appropriate, of the relevant passages   | Relevant to claim No. |
|----------|--|-----------------------|
| X        | EP 0 700 009 A (MINGUIJON PEREZ SALVADOR)<br>6 March 1996 (1996-03-06)<br>column 1, line 55 -column 2, line 54   | 1-12                  |
| X        | PALFREY T R ET AL: "Repeated insurance contracts and learning"<br>RAND JOURNAL OF ECONOMICS, AUTUMN 1985,<br>USA,<br>vol. 16, no. 3, pages 356-367,<br>XP000878736<br>ISSN: 0741-6261<br>page 356, line 17 -page 357, line 6 | 1-4,<br>10-12         |

Further documents are listed in the continuation of box C.

Patent family members are listed in annex.

\* Special categories of cited documents :

- "A" document defining the general state of the art which is not considered to be of particular relevance
- "E" earlier document but published on or after the international filing date
- "L" document which may throw doubts on priority claim(s) or which is cited to establish the publication date of another citation or other special reason (as specified)
- "O" document referring to an oral disclosure, use, exhibition or other means
- "P" document published prior to the international filing date but later than the priority date claimed

- "T" later document published after the international filing date or priority date and not in conflict with the application but cited to understand the principle or theory underlying the invention
- "X" document of particular relevance; the claimed invention cannot be considered novel or cannot be considered to involve an inventive step when the document is taken alone
- "Y" document of particular relevance; the claimed invention cannot be considered to involve an inventive step when the document is combined with one or more other such documents, such combination being obvious to a person skilled in the art.
- "&" document member of the same patent family

Date of the actual completion of the international search

15 February 2000

Date of mailing of the international search report

25/02/2000

Name and mailing address of the ISA

European Patent Office, P.B. 5818 Patenttaan 2  
NL - 2280 HV Rijswijk  
Tel: (+31-70) 340-2040, Tx: 31 651 epo nl  
Fax: (+31-70) 340-3016

Authorized officer

Pedersen, N

**INTERNATIONAL SEARCH REPORT**

|                 |                   |    |
|-----------------|-------------------|----|
| Inte            | rnational Applica | No |
| PCT/US 99/22019 |                   |    |

| C(Continuation) DOCUMENTS CONSIDERED TO BE RELEVANT |  |                       |
|---|--|-----------------------|
| Category  | Citation of document, with indication, where appropriate, of the relevant passages   | Relevant to claim No. |
| X   | <p>BAEHRING T U ET AL: "Using the World Wide Web—a new approach to risk identification of diabetes mellitus"<br/>         INTERNATIONAL JOURNAL OF MEDICAL INFORMATICS, IR, ELSEVIER SCIENTIFIC PUBLISHERS, SHANNON,<br/>         vol. 46, no. 1, 1 August 1997 (1997-08-01), pages 31-39,<br/>         XP004085528<br/>         ISSN: 1386-5056<br/>         page 34, column 2, line 1 -page 35, column 1, line 12<br/>         ---</p>   | 1-10                  |
| P,X   | <p>MONTANI S ET AL: "Protocol-based reasoning in diabetic patient management"<br/>         INTERNATIONAL JOURNAL OF MEDICAL INFORMATICS, IR, ELSEVIER SCIENTIFIC PUBLISHERS, SHANNON,<br/>         vol. 53, no. 1, January 1999 (1999-01),<br/>         pages 61-77, XP004158051<br/>         ISSN: 1386-5056<br/>         page 63, column 1, line 19 -page 64, column 1, line 11<br/>         ---</p>   | 1-10                  |
| A   | <p>CLEMONS E K ET AL: "Information technology and information asymmetry: the future of private individual health insurance"<br/>         PROCEEDINGS OF THE THIRTIETH HAWAII INTERNATIONAL CONFERENCE ON SYSTEM SCIENCES (CAT. NO.97TB100234), PROCEEDINGS OF THE THIRTIETH HAWAII INTERNATIONAL CONFERENCE ON SYSTEM SCIENCES, WAILEA, HI, USA, 7-10 JAN. 1997, pages 240-248 vol.3,<br/>         XP002130528<br/>         1997, Los Alamitos, CA, USA, IEEE Comput. Soc. Press, USA ISBN: 0-8186-7743-0<br/>         page 240, column 2, line 40 -page 241, column 1, line 27<br/>         page 242; column 1, line 9 - line 27<br/>         ---</p> | 1-12                  |
| A   | <p>GB 2 231 420 A (AGENCY MANAGEMENT SERVICES INC) 14 November 1990 (1990-11-14)<br/>         page 8, line 18 -page 9, line 5<br/>         ---</p>   | 1-12                  |

**INTERNATIONAL SEARCH REPORT**

Information on patent family members

|                 |             |    |
|-----------------|-------------|----|
| Inte            | ional Appli | No |
| PCT/US 99/22019 |             |    |

| Patent document cited in search report | Publication date | Patent family member(s) | Publication date |
|--|------------------|-------------------------|------------------|
| EP 0700009 A                           | 06-03-1996       | ES 2108613 A            | 16-12-1997       |
| GB 2231420 A                           | 14-11-1990       | NONE                    |                  |